



American Council of Engineering Companies of New York

Presents

**Doing Business with the New York State Department of Transportation**

Wednesday, January 6, 2010

Albany Marriott, 189 Wolf Road, Albany, NY

ACEC New York and NYSDOT are partnering to provide professional design firms with updated information on how to secure business with DOT and how to do business with DOT once you are selected. From primes to subs, this day-long session is a must for firms either doing business or planning to do business with DOT..

9:30AM-10:00AM	Registration and Coffee	
10:00AM-12:00PM	Introduction and Overview of NYSDOT's Engineering Consultant Program	Getting Started/Website Overview
	Basic Requirements to do Engineering for NYSDOT	Consultant Selection
	Procurement Regulations and What's New	Civil Rights
12:00PM-12:30PM	Working Lunch	
12:30PM-3:00PM	Negotiation of an Agreement	Subconsultants and Subcontractors
	Audit	Billings
	Working on NYSDOT Engineering Contracts	Performance Evaluations
	Closeout of Agreement	

**Presenters:**

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| Robert Dennison, P.E. Chief Engineer                 | Anne Maestri, Civil Rights Coordinator             |
| Bill Howe, Director, Contracts                       | Mark Moody, Assistant Director, Contracts          |
| Debra Ernye, IT Coordinator, Contracts               | Linda Zinzow, Director, Contract Audit Bureau      |
| Kevin Gregory, Director Consultant Management Bureau | Pete McCowan, Bridge Inspection Consultant Manager |
| Chris Crachi, Office of Construction                 | Vince Palleschi, Assistant Director, Contracts     |

**Doing Business with the NYS Department of Transportation**  
**Registration Form**

Member: \$129, Additional Attendee from Member Firm \$99

Non-Member: \$249, Additional attendee Non-Members \$249

Firm Name			
Name 1st Attendee			
E-mail			
Name 2nd Attendee			
E-mail			
Name 3rd Attendee			
E-mail			
Payment Method	<input type="checkbox"/> Check	<input type="checkbox"/> AMEX	<input type="checkbox"/> Discover <input type="checkbox"/> MasterCard <input type="checkbox"/> Visa
Name on Card	Billing Zip Code:		
Card Number			
V-Code	Expiration Date:	Signature:	

Return Registration Form and payment to: ACEC New York, 6 Airline Drive, Albany, NY 12205 questions call (518) 452-8611